

Dear NorthClark Customer:

July 14, 2007

It is well past time to bring you up to date on what's been happening at NorthClark. In this newsletter, we'll tell you about our newest members of the NorthClark Suite of *Web & Desktop Applications for Manfact*, and share our plans for upcoming releases.

Please do not hesitate to contact me if you have any questions, or suggestions about how we can better serve the Manfact community.



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Scott Wright Joins NorthClark

Scott is the former IT Director for Astec, Inc., a Manfact customer located in Chattanooga, TN. He has a B.S. in Mechanical Engineering, and brings expertise in Microsoft technology, Universe, and Manfact. We have worked with Scott as a customer since 1999, and are very pleased that he has decided to join the NorthClark team!

Download the Latest Product Releases from NorthClark's Web Site

NorthClark customers who are on maintenance are encouraged to visit our web site and download the latest product releases. The web site was last updated on July 7th. Documentation and closed issue reports are also available. If you are not already familiar with the site, call Perri for a login name, password, and a tour!

New applications are constantly being added to the web site. Contact us for pricing information and a free on-line demonstration. Universal Subscription customers will receive these upgrades at no additional cost.

New Release! Sales Order Query and Inventory Reservation System

Does the phrase "allocation matrix" give you nightmares? This system streamlines the process of reserving material, and releasing sales orders for shipment.

New Release! General Ledger Transaction Entry

The General Ledger Work Bench includes Journal Entry and Project Adjustment transactions with Excel import/export features.

New Release! Data File Audit Utility

Create an audit trail of every change made to a Manfact file (PRICE and VENDOR are currently supported). A NorthClark Desktop Application, NCC_AUDIT, allows you to search the audit records to locate changes based only on the fields you are interested in.

New Release! Work Order Batch Release

Explode the Bill of Material associated with a Work Order to create sub-assembly work orders. This interactive screen allows you to review the list of proposed work orders, view on-hand inventory balances, and modify work order quantities prior to performing the update.

Coming Soon! Accounts Payable Workbench

The Accounts Payable Workbench will include the following key features:

- Locate and Update Accounts Payable Records Using a Variety of Search Criteria
 - Entry of Unmatched / Unapproved Accounts Payable Invoices
 - Entry of Manual A/P Accrual transactions with G/L Interface
 - Drag-n-Drop Invoice Matching
 - Automatic Matching of Electronic Invoices (EDI or XML)
 - Ability to Match Multiple Invoices Against a Receipt Line Item
 - Calculate an Accrual Based on Purchase Order Information
 - Option to Automatically Distribute Freight and Sales Tax Amounts to Line Items
 - Purchase Order Price Validation
 - Optimize "Date to Pay" Calculation
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Coming Soon! Project Lifecycle Management

The Project Lifecycle Management (PLM) solution may be used to define and track a variety of business processes within a company. Activity Routings define the steps that must be performed to accomplish a particular goal, and the people and departments responsible for those steps. Automatic email notifications help keep the process moving as each step is completed.

Another important aspect of project management is keeping track of documents, designs, drawings, and other related files. The NorthClark PLM system supports this effort with electronic data stores designed to provide easy access to files by Project, Sales Order, or Part Number.

Upgrade Now! - Automatic Desktop Application Upgrade Utility

In our last Newsletter, we told you about our new *NorthClark Application Upgrade Utility*. Since it was released last July, our customers have told us again and again what a great timesaver it is. Install the *NorthClark Application Upgrade Utility* on each client P.C., and it automatically checks for updates when the computer is booted. The System Administrator simply downloads the latest versions from www.northclark.com, copies them to a common folder on the network, and the *NorthClark Application Upgrade Utility* takes it from there!

Non-Persistent Connectivity

We are pleased to announce that *all* NorthClark applications now use a non-persistent connection when moving data to/from Manfact. This approach makes more efficient use of your Manfact and Universe user licenses since the connection is dropped while the application is idle (this is transparent to the user).

Application User Guides in PDF Format

While on-line documentation is a wonderful thing, you told us you would also like to have the option to print your NorthClark User Guides. We have a project underway to convert all of our existing help files to PDF format, while also working to keep the books up to date with the plethora of new features that have been added to the suite. Six new user guides were released to the web site this month.

Perspectives 2007

We are looking forward to seeing many of you again this year at the Epicor Perspectives conference to be held at the *Walt Disney World Swan and Dolphin Hotel* in Orlando, Florida October 14-17, 2007 (please visit www.epicor.com for details).

Sandy will be giving a presentation on *How to Conduct a Business Process Review*, and Perri will be demonstrating some of the latest *NorthClark Web & Desktop Applications for Manfact*.

NorthClark Desktop Applications for Manufact - Latest Product Revisions

Are you running the latest version of all your NCC applications? Choose Help/About from the Main Menu of the application and compare your version to this list:

Product Name	Description	Rev	Last Changed
Audit	File Audit Utility	1.1	06/26/07
BomEntry	Bill of Material Maintenance	4.12	06/22/07
BomSetup	Bill of Material Setup	3.2	06/22/07
BOO	Bill of Operations (Routing) Entry	3.8	06/29/07
BWB	Buyer's Workbench	14.18	06/15/07
BWBAdmin	Buyer's Workbench Administration	4.4	04/24/07
BWBPortal	Supplier Portal Administration	3.7	09/29/06
BWBQ	Buyer's Workbench Queries	1.3	06/22/07
BWBSupplier	Supplier Maintenance	2.6	03/21/07
CapPlan	Capacity Planning	6.9	06/22/07
CodesAdmin	Define Valid Codes	2.3	06/22/07
CostEst	Cost Estimating	4.4	06/22/07
GLJE	General Ledger Journal Entry	1.4	06/30/07
Inv	Manual Inventory Reservations	1.2.1	06/12/06
Invhq	Inventory History Query	3.4	06/22/07
NccanEntry	Non-Conforming Material Notices	2.11	06/22/07
Notes	Universal Notes Entry	2.1	04/18/07
Partsq	Part Number Search Query	5.9	06/22/07
POA	Purchase Order Approval	2.25	06/22/07
PoConfirm	PO Delivery Confirmation	2.8	04/25/07
PoConfirmAdmin	PO Delivery Confirmation Admin	2.2	04/25/07
PriceEntry	Sales Price Entry	1.8	02/28/07
Projq	Project Cost Query	3.2	06/22/07
QC	Quality Control	1.5.1	07/04/06
QCMsgs	Supplier Performance Messaging	1.8	12/20/06
RecEntry	Receipts Entry	4.2	06/22/07
SFAdmin	Sales Forecast Administration	1.6	02/23/07
SFWB	Sales Forecast Work Bench	4.22	05/03/07
SWB	Sales Order Work Bench	1.10	02/20/07
SWBWorkFlow	Sales Order Work Flow Update	1.2.1	07/04/06
Update	NCC Software Update Utility	1.1	09/08/06
WOB	Work Order Batch Creation	1.4	06/30/07