

Web and Desktop Applications for Manfact

Shipment Schedule

A	C	D	F	L	N	T	V	AB	AD
1	Current Period = 01 (Jan)	Version 4.12.0.0							
2	9.24.2006								
3	2006 Ship Schedule	Use Standard Cost							
4			SALES		SALES		SALES		SALES
5	CUSTOMER	DESCRIPTION	Jan DOLLARS	Feb DOLLARS	Mar DOLLARS	Apr DOLLARS			
6	A								
7	CTC Products								
8	2001	HOUSING, MOTOR MA	0 \$ 0	0 \$ 0	0 \$ 0	0 \$ 0	0 \$ 0	0 \$ 0	0 \$ 0
9	XTR500MS	POWER DRIVE ASSY.	0 \$ 0	0 \$ 0	0 \$ 0	0 \$ 0	0 \$ 0	0 \$ 0	0 \$ 0
10	XTR500MS	POWER DRIVE ASSY.	0 \$ 0	0 \$ 0	0 \$ 0	0 \$ 0	0 \$ 0	0 \$ 0	0 \$ 0
11			\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
12			\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
13			0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
14									
15	Total for A - Budget								
16	Total for A - Sales								
17	Total for A - Margin								
18									
19	C								
20	Matthew's Mach								
21	2001								
22	2001								
23	2001								
24	2006 Ship S								

Forecast Accuracy Reporting

Customer	Actual	Forecast for 01-2006 in						
		01-2006	01-2005	07-2005	09-2005	10-2005	11-2005	12-2005
100	10	20	20	20	20	20	20	10
*****	TS		-1.0	-2.0	-3.0	-4.0	-5.0	-6.0
Overall	10	20	20	20	20	20	20	10
	TS		-1.0	-2.0	-3.0	-4.0	-5.0	-6.0

	Forecast Error/CFE for 01-2006 in						MAD	MFE	MAPE	----- TS -----	
	01-2005	07-2005	09-2005	10-2005	11-2005	12-2005				Low	High
FE	-10	-10	-10	-10	-10	0					
CFE	-10	-20	-30	-40	-50	-50	8.3	-8.3	83.33	-6.0	-1.0
FE	-10	-10	-10	-10	-10	0					
CFE	-10	-20	-30	-40	-50	-50	8.3	-8.3	83.33	-6.0	-1.0



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Features Summary

- Maintain Sales Forecast Information by Customer, Part Number, Warehouse, and Country Code
- View Sales History
- Measure Forecast Accuracy
- Project Revenue Based on a Combination of Forecast and Actual Sales Orders
- Export Projected Ship Schedule to Excel
- Import Revised Forecast from Excel
- Create User Defined Reports Using the Excel Mapping Feature
- Automatically update the Manfact Sales Forecast (SFW) and/or Master Production Schedule (MPS)

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Sales Forecasting Workbench

File Edit View Activities Tools Ship Schedule Reporting Help

1. Search Options 2. Search Results 3. Forecast Detail

	Customer Number	Customer Name	Part Number	Part Description	Warehouse	Country	Total Forecast
1	104	Willis Electronics, Inc.	1001	MOTOR, 2HP	Fargo (NDF)	United States (01)	1440
2	104	Willis Electronics, Inc.	1001MS	MOTOR, 2HP	Fargo (NDF)	United States (01)	0
3	104	Willis Electronics, Inc.	DIE2-111	RR Ejector Die	Fargo (NDF)	United States (01)	0
4	104	Willis Electronics, Inc.	1001	MOTOR, 2HP	FARGO (NDF)	United States (01)	0
5	104	Willis Electronics, Inc.	1001	MOTOR, 2HP	FARGO (NDF)	United States (01)	0
6	104	Willis Electronics, Inc.	1001	MOTOR, 2HP	FARGO (NDF)	United States (01)	0
7	104	Willis Electronics, Inc.	1001	MOTOR, 2HP	FARGO (NDF)	United States (01)	0

Sales Forecasting Workbench

File Edit View Activities Tools Ship Schedule Reporting Help

1. Search Options 2. Search Results 3. Forecast Detail

Warehouse: Fargo (NDF) 1 of 7

Customer: Willis Electronics, Inc. (104)

Part Number: 1001

Description: MOTOR, 2HP

Country: United States (01)

Normal Build Cycle: Weekly STD Lot: 50

Production Day: Wednesday Prod. Interval: 2

Spread Forecast

Quantity: Start Date: 01/01/06

Periods: Weekly End Date: 12/31/06 **Spread Now**

	Date	Quantity	Cum Qty
1	01/02/06	120	120
2	02/01/06	120	240
3	03/01/06	120	360
4	04/03/06	120	480
5	05/01/06	120	600
6	06/01/06	120	720
7	07/03/06	120	840
8	08/01/06	120	960
9	09/01/06	120	1080
10	10/02/06	120	1200
11	11/01/06	120	1320

Save New/Open Copy Delete

Account: MDEM05.9

Import Forecast from Excel

File Edit View Help

Import Criteria

Ship Schedule Excel File Name: C:\Download\ShipSchedule.xls 2006 Ship Schedule

System Forecast Update Period: 2006-01 Excel File Period: 2006-01 Clear

	Cust#	Customer Name	Part Number	Part Description	MPS	Build Cycle	Total Forecast	Jan	Feb	Mar
1	100	Matthew's Machining	2001	HOUSING, MOTOR	<input checked="" type="checkbox"/>	Monthly	10	10	0	0
2	100	Matthew's Machining	2001	HOUSING, MOTOR	<input checked="" type="checkbox"/>	Monthly	20	20	0	0
3	100	Matthew's Machining	2001	HOUSING, MOTOR	<input checked="" type="checkbox"/>	Monthly				
4	101	Pacific-Precision, Inc.	1003	INSTALLATION	<input checked="" type="checkbox"/>	Monthly				
5	101	Pacific-Precision, Inc.	2001	HOUSING, MOTOR	<input checked="" type="checkbox"/>	Monthly				
6	101	Pacific-Precision, Inc.	XTR500M	POWER DRIVE ASSY	<input checked="" type="checkbox"/>	Monthly				
7	103	CTC Products	2001	HOUSING, MOTOR	<input checked="" type="checkbox"/>	Monthly				
8	103	CTC Products	XTR500M	POWER DRIVE ASSY	<input checked="" type="checkbox"/>	Monthly				

Save Spread Forecast per Build Cycle Ignore

Import Complete. Ready for Save.

Copy Forecast to MPS / SFW

File Edit View Tools Help

Copy Forecast for This Warehouse: [All Warehouses]

Files to Update:

Plan Group: MAGTORS

Sales Forecast SFW Start Date: 09/25/06

Master Production Schedule MPS Start Date: 09/25/06

Update MPS Based on Standard Lot Size

Apply Part Yield to MPS

Part Number Selection:

All Parts

Use This List: Another Parts List

Last Part Search Result

Manual List **Show List**

Process Preview Process + Copy Close

Account: MDEM05.9



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